# MANUFACTURED GRIEVANCES

Germán Gieczewski

PRINCETON UNIVERSITY

Maria "Masha" Titova

VANDERBILT UNIVERSITY

Snowbird | March 2025

- ▶ Dictatorships often endure despite poor performance/economic suffering
- ▶ In some cases, it appears that regimes deliberately impose hardship on select groups
  - ♦ Stalin's Holodomor
  - ♦ Mao's Great Leap Forward
- ▶ Is this \*just\* incompetence, ideological extremism, or pure repression?
- ▶ THIS PAPER: manufacturing grievances is an optimal regime survival tool

manufacture grievances for select population groups

- $\implies$  harder for citizens to know if their hardship is isolated or widespread
- $\Longrightarrow$  harder for them to coordinate on a protest

- ▶ a new form of "divide and rule" strategy
  - ◊ pit groups against each other to maintain power (Miquel, 2007, Egorov, Guriev, and Sonin, 2009)

• uncertainty makes it harder for citizens to coordinate on protest

◊ Mesquita (2010), Shadmehr & Bernhardt (2011); Casper & Tyson (2014)

 propaganda, censorship and media control are examples of regime's optimal information manipulation policies

 ◊ Edmond (2013); Goldstein & Huang (2016), Li, Song & Zhao (2023)); Inostroza & Pavan (2023); Morris, Oyama & Takahashi (2024)

#### THIS PAPER: regime manipulates citizens' actual payoffs

▶ that *creates uncertainty* even if citizen's do not question regime's strength or value of revolution etc.

# Model

#### OVERVIEW

- ▶ Players: regime (it) and  $n \ge 2$  citizens
  - ♦ *this talk*: n = 3, Alice, Bob and Charlie

► Citizens care about their welfare outcomes

 $\diamond\,$  which can be low (l<0) or high (h>0)

▶ Regime manipulates welfare outcomes in order to survive

▶ Citizens play a coordination game of regime change

### TIMELINE

 $\blacktriangleright$  Nature draws a vector of initial welfare outcomes x

#### TIMELINE

▶ Regime commits to manipulation strategy  $\sigma(x)$ 

 $\diamond$  cannot manipulate  $x = (l, \dots, l)$ 

 $\diamond y = \sigma(x)$  is prob. that  $(h, \ldots, h)$  is manipulated to y

 $\blacktriangleright$  Nature draws a vector of initial welfare outcomes x

 $\begin{aligned} &\diamond \ x = (h, \dots, h) \ \text{w/ prob.} \ q \in (0, 1) \end{aligned} \qquad \qquad \mbox{``oil prices are high''} \\ &\diamond \ x = (l, \dots, l) \ \text{w/ prob.} \ 1 - q \end{aligned} \qquad \qquad \mbox{``oil prices are low''} \end{aligned}$ 

#### TIMELINE

• Regime commits to manipulation strategy  $\sigma(x)$ 

 $\diamond$  cannot manipulate  $x = (l, \dots, l)$ 

 $\diamond y = \sigma(x)$  is prob. that  $(h, \ldots, h)$  is manipulated to y

 $\blacktriangleright$  Nature draws a vector of initial welfare outcomes x

▶ Nature draws vector of manipulated welfare outcomes  $y \sim \sigma(x)$ 

• Regime commits to manipulation strategy  $\sigma(x)$ 

 $\diamond$  cannot manipulate  $x = (l, \dots, l)$ 

 $\phi y = \sigma(x)$  is prob. that  $(h, \ldots, h)$  is manipulated to y

 $\blacktriangleright$  Nature draws a vector of initial welfare outcomes x

▶ Nature draws vector of manipulated welfare outcomes  $y \sim \sigma(x)$ 

• Citizen *i* observes  $\sigma$  and (manipulated)  $y_i$ 

♦ forms posterior belief  $\mu_i(\cdot | y_i; \sigma)$  about welfare outcomes  $y_{-i}$  of others

MANUFACTURED GRIEVANCES

## MANIPULATION STRATEGY: EXAMPLE 1



## MANIPULATION STRATEGY: EXAMPLE 2

#### randomly lower Alice's or Bob's welfare outcome



▶ citizen *i* chooses between attacking  $(a_i = 1)$  and abstaining  $(a_i = 0)$ 

 $\blacktriangleright$  regime changes/falls iff k or more citizens attack

 $\diamond$  this talk: k = 2

 $\blacktriangleright$  *i*'s best response is

♦ abstain if  $y_i = h$ 

 $\diamond$  attack if  $y_i = l$  and  $\Pr(\text{at least } k - 1 \text{ others attack}) \geq c/|l|$ 

MANUFACTURED GRIEVANCES

- $\blacktriangleright$  regime chooses optimal  $\sigma$  that maximizes ex-ante probability of survival
- ▶ for each  $\sigma$ , citizens play most threatening BNE of  $\mathcal{G}(\sigma)$ 
  - $\diamond\,$  BNE with the highest number of attackers

Note: citizen's strategy is her action after observing  $y_i = l$ 

# ANALYSIS





Alice attacks assuming Bob and Charlie attack (after l)

 $\triangleright$  w/ prob 1 - q, citizens coordinate and charge regime

▶ regime survives w/ prob q (which is now a lower bound)

MANUFACTURED GRIEVANCES

- ▶ Let  $\sigma^*$  be
  - 1) select a targeted set T of n k + 1 citizens
  - 2) lower welfare outcomes for k-1 citizens out of T w/ prob  $\frac{k-1}{n-k+1}$ 
    - $\diamond$  this talk: lower welfare outcome for Alice or Bob w/ prob 1/2

- ▶ Let  $\sigma^*$  be
  - 1) select a targeted set T of n k + 1 citizens
  - 2) lower welfare outcomes for k-1 citizens out of T w/ prob  $\frac{k-1}{n-k+1}$ 
    - $\diamond$  this talk: lower welfare outcome for Alice or Bob w/ prob 1/2

#### Main Result:

▶  $\sigma^*$  is an optimal manipulation strategy

▶ regime's ex-ante probability of survival is

1 if 
$$\frac{1-q}{\max\left\{q\frac{k-1}{n-k+1},1\right\}+1-q} < \frac{c}{|l|}$$
 and  $q$  otherwise



[?] under what conditions does Alice never attack?



[?] under what conditions does Alice never attack?



[?] under what conditions does Alice never attack?

▶ regime survives w/ prob 1 if

$$\frac{1-q}{\max\left\{q\frac{k-1}{n-k+1}, 1\right\} + 1-q} < \frac{c}{|l|}$$

regime is more likely to guarantee survival if

- $\left. \begin{array}{c} \diamond \ c \ \text{increases} \\ \diamond \ |l| \ \text{decreases} \end{array} \right\} \rightarrow \text{costlier attacks}$
- $\diamond q$  increases  $\rightarrow$  event that grievances are shared is less likely

 $\diamond n$  decreases ightarrow event that grievances are isolated is more likely  $\diamond k$  increases

MANUFACTURED GRIEVANCES

## CONCLUSION

> manufacturing grievances is an optimal strategy of regime survival

- ◊ makes it harder for citizens to know if their hardships are isolated or widespread
- $\diamond$  suppresses collective action

# Thank You!

# What if $\frac{k-1}{n-k+1} \ge 1$ ?

▶ then, optimal  $\sigma^*$  is

1. select a targeted set T of n - k + 1 citizens

(same as before)

2. lower welfare outcomes for all of them



## $\blacktriangleright\,$ payoffs are

|                                | Regime Change $( a  \ge k)$ | Status Quo $( a  < k)$ |
|--------------------------------|-----------------------------|------------------------|
| $a_i = 1$ ( <i>i</i> attacks)  | -c                          | $y_i - c$              |
| $a_i = 0$ ( <i>i</i> abstains) | $y_i$                       | $y_i$                  |

